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### **Who we are.**

Since 1989, Ambassador Solutions has been delivering solutions powered by people. What does this mean? It means that in addition to solving real business problems with technology, we focus on the people – both the users and those who support them. We partner with our clients to create solutions that allow them to achieve measurable business results. Innovative technology is part of the solution, but the people are at the core.

### **What we do.**

Ambassador Solutions helps organizations maximize the business value of IT through solving real business problems with technology. We deliver award-winning solutions using Microsoft technologies focused on Collaboration, Business Intelligence, Custom Application Development, and User Experience.

In essence, we enable our customers to *Create, Share, Leverage* and *Maximize*.

### *Create* **Efficiency • Capability • Opportunity**

Our *Custom Application Development* team creates technology solutions customized to our clients' organizations. We focus on optimizing and automating business processes, providing new business capabilities, and expanding revenue-producing opportunities. Our experts leverage the .NET platform to design, develop and integrate business solutions. We use a proven methodology and disciplined approach to every project.

### *Share* **Ideas • Innovation • Experience**

Our *Collaboration* solutions enable organizations to share ideas, innovation, and experience – both internally and externally. As a managed Microsoft Gold Certified Partner, we are recognized as experts in delivering collaboration solutions using Microsoft Office SharePoint Server (MOSS).

### *Leverage* **Data • Information • Knowledge**

Ambassador's proven approach to *Business Intelligence* enables organizations to transform data into information and information into knowledge. Such knowledge can be leveraged to create very powerful decision support systems. We help our clients reduce costs, make smarter operational decisions, accelerate innovation, and become better stewards of the data they already own.

### *Maximize* **Adoption • Usability • Benefit**

With every project, Ambassador Solutions considers the *User Experience* from the very beginning. This "begin with the end" approach allows us to eliminate guesswork. We work closely with the end-users to design intuitive solutions that complement the way they work. Our User Experience services are an integral part of every solution we provide. They can also be utilized as a standalone offering, such as a user experience assessment on an existing system.